



Buy-side & Sell-side Research

Banking, Financial Services and Insurance (BFSI)

A large GCC based investment bank and brokerage house commissioned Netscribes to provide sell-side coverage as well as research and analytics support for its various departments.

Netscribes' Solution

• Sell Side Research

- Dedicated analysts for energy/cement/petrochemical/ agriculture/food sectors as well as ad-hoc resources for other sectors
- Coverage of 25 Saudi stocks; comprehensive equity research reports involving following key messages
- Investment case based on in-depth analysis of the stock's business model, value drivers, growth strategy and trend, competitive landscape, industry analysis and historical/future financial performance
- Target price generation based on a combination of valuation methodologies – discounted cash flow (DCF) and comparative, involving financial forecast, cash-flow analysis and peer-group analysis
- Results/events flash note covering a brief discussion on the company's quarterly financial performance or any significant events having material impact on the company's future financial performance

• Buy Side Research

- Quantitative model for screening attractive investment opportunities in GCC region
- Preparing pitch books for the launch of different funds in GCC

