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## **Increased retail activity is stimulating ICT adoption in the Indian retail sector, finds Netscribes**

*Netscribes (India) Pvt. Ltd., launches ICT in Retail Industry in India 2011 report covering a market with strong growth potential. It is a part of Netscribes' Information Technology Series.*

**Mumbai, India – July 28, 2011** – Netscribes (India) Pvt. Ltd., a knowledge consulting solutions company, announces the launch of its report *ICT in Retail Industry in India 2011*. Rapid growth in the retail sector and increased trade activity will drive the ICT adoption in retail sector.

The report begins with a background study about Information and Communication Technology (ICT) and its requirement in the retail sector, an overview of the retail sector in India indicating its contribution to the GDP, illustrations of the market size and growth figures and market segmentation. It also elaborates the importance of rural retail sector along with details about current and estimated market size figures followed by an explanation of the key drivers and challenges faced by the overall retail sector. It also features a brief description about Small and Medium Businesses in retail sector explaining their contribution towards the growth of Indian economy.

ICT adoption in retail section provides detailed information about the Information Technology (IT) industry in India as a whole followed by the IT market scenario within the retail sector outlining the share of retail within IT industry and the IT spending pattern of retail players. It further explains the factors influencing IT adoption in retail including increased operational efficiency, favorable demographics, Government initiatives and availability of skilled manpower. Key challenges identified for the IT adoption in retail includes high cost. It further discusses the selection criteria of ICT tools / applications for retailers followed by a brief description of the key ICT solutions commonly used in retail sector. This section also features a vendor's opportunity segment wherein it provides a clear idea about the type of ICT tools / applications used in various retailing formats.

The report also features role of cloud in retail section which describes the overall cloud market in India and the use of cloud technology in retail sector illustrating the implementation model. It also discusses about the trends followed by retailers to implement key Software as a Service (SaaS) applications and the key Independent Software Vendors (ISVs) providing these solutions to retail players.

ICT vendors section provides brief profiles of the major domestic and foreign players in the market. It features snapshots of their corporation, financial performance and their business highlights, giving an insight about the existing competitive scenario. It is followed by a section on case study which lists down some major case studies wherein IT implementation by retail players in India has been highlighted.

The report ends with a sales intelligence section which provides insight about the key IT applications used by retail players. It also features key contacts of the retail company. It is immediately followed by an appendix listing the key established players in the Indian retail sector which comprises of the snapshots about their financial performance and business highlights.

For more details on the content of each report and ordering information please contact:

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**About Netscribes (India) Pvt. Ltd.**

Netscribes ([www.netscribes.com](http://www.netscribes.com)) is a pioneering knowledge consulting and solutions firm with clientele across the globe. The company's expertise spans areas of investment & business research, business & corporate intelligence, publishing services and customized knowledge database creation. At its core lies a true value proposition that draws upon a vast knowledge base.

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